



Tool Storage with Smart Cabinets

# How to Reduce Costs in the Tool Store

# Six strong advantages

01

## ZOLLER keeps you flexible

The Smart Cabinets from ZOLLER can hold anything you think is right. You will find a solution for every tool from every manufacturer in the Smart Cabinets. The matching digital tool management ZOLLER TMS Tool Management Solutions also records all tools without restrictions.

02

## Eligible and without sales commitment

In contrast to rental models, you can benefit from subsidies when purchasing the Smart Cabinets. Invest in an attractive solution with which you can store tools reliably and securely. Without hidden costs, without a subscription model, minimum sales or usage restrictions by the supplier.

03

## Everything from a single source

Managing individual components is a good start. Managing complete tools is even better. With Smart Cabinets, you can do both. As our tool cabinets are digitally connectable, they maintain contact with the ZOLLER TMS Tool Management Solutions. You thus use your tool data everywhere in the manufacturing process. »zidCode« digitally transmits the measurement and setting data as well as the tool ID to the control of your CNC machine – consistently and error-free. ZOLLER is efficiency from a single source.

04

## Quality that is almost unique

We are not promising too much when we say: All Smart Cabinets are of superior quality. Every detail is optimized for long use: solid construction, robust design, heavy-duty casters, high-quality coating and convincing wall thicknesses. The locking cylinders are sturdy, access to the electronics is easy, and the cable routing is well thought out. Many a manufacturer may give you a comparable promise. ZOLLER can also keep it.

05

## You determine your tool data

Your tool data remains your tool data. Which tools you have in stock, how high your consumption is, what you order where and at what price – neither we nor others need to know all that. At ZOLLER, you control your data. You can be restrictive with data or allow a certain openness if, for example, you want to use a consignment stock. ZOLLER Smart Cabinets protect tools and data.

06

## ZOLLER increases economic efficiency

If you implement your tool storage with hardware that can be used for a long time, that additionally offers interfaces to digital processes, then you will significantly reduce costs in production with each expansion. You will access the tools for the next order more quickly. And you eliminate unnecessary tool orders because your stock is transparent.

## Smart Cabinets plus software – rapid payback due to high time savings

ZOLLER customers run stock movements around ten times faster when they combine their **Smart Cabinets** with the **ZOLLER TMS Tool Management Solutions** software. We know this from many projects.

The cost advantage is so enormous that the investment often pays for itself after just two and a half years. We would be happy to calculate the potential effects of this success duo for your production as well.

## Perfectly designed tool management

Using 3D layouts, we set up your tool rooms virtually. The software shows where which tool is stored and lets you define booking rights individually. The tool circulation can be called up at any time. You have the processes in view.

»toolOrganizer«, »keeper« and »twister«: the strong basis for more efficiency in your tooling and manufacturing processes.



# The reality with tool cabinets: Renting increases costs, buying saves money

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With the Smart Cabinets of ZOLLER, you can design your tool storage to be efficient and future-proof. In a »toolOrganizer«, »keeper« or »twister« you can flexibly store tools from any manufacturer. You decouple your storage system from tool purchasing and remain independent.

The reality in many manufactures: The tool supplier offers you tool cabinets at supposedly low prices. What seems attractive at first can become a cost driver and complicate your processes. The true price is hidden behind minimum sales and rental costs. In addition, you often have to commit to the tools of one supplier.

You can do better. And considerably cheaper – with ZOLLER.

## »toolOrganizer«

The intelligent solution for cutting tools and small parts.



## »keeper«

Mechanically robust, technically clever and with plenty of space for tool holders and complete tools.



## »twister«

The dispenser for the transparent provision of tool components and accessories.



# Profitability in figures: Store your tools inexpensively in the »toolOrganizer«

Based on practical assumptions, we have created a profitability calculation that compares a ZOLLER »toolOrganizer« with a typical rental and volume model. It shows: ZOLLER offers great savings opportunities.

Further potential follows from ZOLLER's expansions, such as:

- Digital tool management with TMS Tool Management Solutions
- Continuous digital transfer of tool data with »zidCode«
- Consistent manufacturing process with the CAM to Part solution chain

## Investment costs ZOLLER

## Investment costs tool supplier on five years

Number of cabinets	Investment costs »toolOrganizer«	Monthly cabinet rent in €/month	Number of months/5 years
Cabinet 1	15,000 €	170 €	60
Cabinet 2	15,000 €	170 €	60
Cabinet 3	15,000 €	170 €	60
Cabinet 4	15,000 €	170 €	60
Cabinet 5	15,000 €	170 €	60
<b>Total investment ZOLLER</b>	<b>75,000 €</b>		

## Calculation basis calculated on five years:

- 01 Monthly rent x 60 months = 10,200 €  
(Rental costs tool cabinet/number of months on 5 years)
- 02 Sales volume per year 18,000 €/100% x 10% = 1,800 €  
(Competitive disadvantage per cabinet/year)
- 03 Rental costs per cabinet for 5 years + competitive disadvantage per year x 5 years.  
Total costs per cabinet/5 years = 10,200 € plus 5 x 1,800 € = 19,200 €  
Total costs per cabinet/year x 5 cabinets = 19,200 € x 5 cabinets = 96,000 €

# By choosing ZOLLER you can save more than 20,000 € in just five years

Reduce your tool storage costs too. Invest in the purchase of your own storage systems with ZOLLER Smart Cabinets instead of continuing to just rent your tool cabinets from your tool supplier. We will be happy to advise you.

The best way is to make an appointment for a 1:1 expert meeting. Simply scan the QR code or go to <https://myzoller.com/en/en/expert>.



Rental costs tool cabinet/ 5 years	Sales volume per year	Competitive disadvantage, 10% Sales volume Cabinet/year	Number of years	Total investment costs per cabinet/ 5 years
10,200 €	18,000 €	1,800 €	5	19,200 €
10,200 €	18,000 €	1,800 €	5	19,200 €
10,200 €	18,000 €	1,800 €	5	19,200 €
10,200 €	18,000 €	1,800 €	5	19,200 €
10,200 €	18,000 €	1,800 €	5	19,200 €
<b>Total investment tool supplier</b>				<b>96,000 €</b>

Investment costs five ZOLLER »toolOrganizer« for 5 years:

**75,000 €**

Investment costs five cabinets for 5 years – tool supplier:

**96,000 €**

**Total savings ZOLLER for 5 cabinets:**

**21,000 €**



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simple. direct. online.

# ZOLLER Solutions

More speed, higher quality, safe processes – with ZOLLER, you increase the efficiency of your production. ZOLLER offers you outstandingly precise devices for adjusting, measuring and testing cutting tools, software, interfaces, cloud services and solutions for the automation of tool processes. You can combine all of this to create your individual system solution – on your way to the smart factory.

Presetting & Measuring

Tool Management

Inspection & Measuring

Automation

**Everything from a Single Source.  
Everything for your Success.  
Everything with ZOLLER Solutions.**

**ZOLLER**  
expect great measures

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